THE HAWKINS WAY

DEDICATED TO DISCOVERY. INSPIRED BY INNOVATION.

2024

DECK.

SALES



'My philosophy is that you cannot make new discoveries behind the office desk, you make them in your fume hood."

MORTEN MELDAL, NOBEL PRIZE LAUREATE IN CHEMISTRY

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WE ARE H.H. HAWKINS.

Since 1990, we have been the exclusive premium manufacturer of fume hoods in Western Canada and a leader in product development and research within the industry.

Our high-quality, customizable built products and accessories are used in laboratories, research facilities, and educational institutions across North America.

OUR PHILOSOPHY & APPROACH

WE THINK FUME HOODS NEED A NEW PERSPECTIVE.

We have been a leading supplier for fume hoods in Western Canada for more than 30 years and what we have seen within the industry shapes our perspective on innovation:

- We aim to breathe new life into a market that has seen little to no evolution and advancement to the overall fume hood aesthetic.
- We are committed to enhancing the design and acquisition process through industry leading collaboration.
- We welcome customization and have prioritized a made-to-order environment that can accommodate the end-user's needs.



Buyers want suppliers who are **progressive**, **proactive**, and **pioneering**.

Who are dedicated to discovery.

Who are establishing the next level of design and technology without compromising on safety, quality, and energy efficiency.

That's who we are.

WE OFFER INNOVATION THAT DRIVES YOUR RESEARCH.

WE ARE A VALUES-DRIVEN COMPANY.

INTEGRITY, INNOVATION, CARE, COMMITMENT.

- We are always striving for better.
- We aim to do everything the right way.
- We ensure the highest level of service and support from start to finish.
- We always provide our best service, quality manufacturing and honesty for lasting relationships.

WE HAVE A FRESH FOCUS ON ENGINEERING & DESIGN.

Our ongoing R&D process drives our commitment to customer satisfaction.

- QUALITY. We provide a premium built product, thoughtfully engineered for form, function, and quality assurance.
- **EFFICIENCY**. We provide energy efficiency with low velocity fume hoods tested to 60 fpm.
- **PERFORMANCE**. We provide a full line of CAV and VAV fume hoods that meet the highest containment standards in the U.S. and Canada.

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WE ARE ON THE CUTTING EDGE OF NEW TECHNOLOGY.

Our patent-pending Smart Sash will bring advanced technology to fume hoods. Real-time information. User feedback. Elevated levels of safety.

We will be the first company in our industry to offer our buyers this level of technology.

WE ARE ENGINEERED TO PERFORM AS YOUR PARTNER.

Through our speed-to-market capability, we offer flexibility while maintaining quality control. We pride ourselves on our customer service to provide you with the right fume hood to match your lab design.



OUR PRODUCT CUSTOMIZATION PROCESS EXPEDITES DESIGN AND MANUFACTURING WITH AN INDUSTRY-LEADING **8 TO 10 WEEKS**.







WE BUILT OUR LABORATORY FOR CONSTANT LEARNING.

In collaboration with Phoenix Controls, we created our laboratory to test and teach. Through our lab, we provide these services:

- Product Research and Development
- Fume Hood Airflow Visualization
- In-Person and Virtual Testing
- Architectural and Engineering Presentations
- Operation and Safety Training
- VAV and CAV Systems Training

OUR PRODUCT LINES

BENCH MOUNT

- General chemistry
- Perchloric acid
- Radioisotope

ALL WORK SURFACES ON OUR BENCH MOUNT PRODUCTS COME FACTORY INSTALLED, PROVIDING PEACE OF MIND DURING LABORATORY INSTALLATION.



FLOOR MOUNT

- Shipped as knock-down assembly
- Integrated leveling feet
- Customized to your needs

OUR POST AND LINER SIDE PANELS ONLY INCLUDE PROJECT SPECIFIC SERVICE FIXTURES FOR A CUSTOMIZED AESTHETIC. NO CAPS OR PLUGS ARE REQUIRED.



ACCESSIBLE ADA

- Meets universal accessibility guidelines
- Installed for full reach capabilities
- Clear floor space between base cabinets

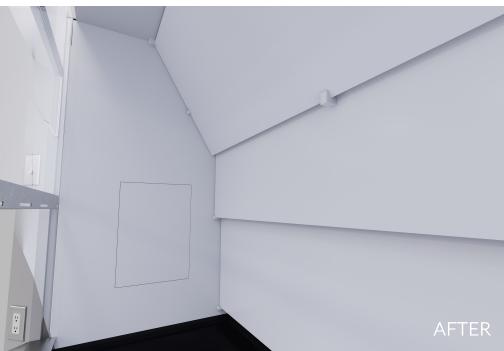


PASS-THROUGH FUME HOOD

- Designed to fit through standard doorways
- 3-D printed sash interlok standard







WE ARE PRINTING THE NEXT GENERATION OF ACCESSORIES.

We use 3-D printing as part of our ongoing innovation. We can provide some of these accessories:

- 3-D printed baffle hangers ٠
- 3-D printed pass-through ports
- 3-D printed sash interlok



THE STRUCTURAL INTEGRITY OF OUR FUME HOODS IS DESIGNED TO PERFORM.

It's the Hawkins Way at work.

TESTIMONIALS

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My recent experience with H.H. Hawkins was for the replacement of a fume hood epoxy work surface that was damaged by one of our researchers and for a second project in which pricing and recommendations were provided for replacing fume hoods base cabinets beneath 24 fume hoods. For both projects, H.H. Hawkins has been responsive to our requests for information and provided timely advice. For the project that is complete, they installed quality materials on schedule. During the installation, they brought issues to our attention and provided recommended solutions. For the project that is in progress, they have not only provided same-day responses to our questions but have also provided realistic estimates of delivery times. I don't have any hesitation in recommending H.H. Hawkins for supply and installation of laboratory fume hoods as they have proven to be knowledgeable and reliable."

Dr. Ken MacFarlane, PhD

DIRECTOR, FINANCE AND OPERATIONS | DEPARTMENT OF CHEMISTRY UNIVERSITY OF BRITISH COLUMBIA ((

Total Plumbing has worked with H.H. Hawkins on a few successful projects and has nothing but good things to say about their people and quality of work. They were quick to answer technical questions and very knowledgeable in their field. Products were manufactured and delivered before the estimated delivery dates, and they have always gone the extra mile to ensure things we tailored to our exact specifications on some pretty timely and complex projects. We look forward to working with H.H. Hawkins on many future projects."

Darren Broeksy,

COMMERCIAL MANAGER/OWNER | TOTAL PLUMBING AND HEATING EDMONTON, ALBERTA

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In 2023, I contacted H.H. Hawkins about a fume hood installation for our facility. From the very beginning they were knowledgeable, courteous and extremely helpful in all aspects of our build.

There was easy communication on what we wanted, as well as recommendations that improved our business needs. The shipping and packing of our fume hood were on time and well done. The fabrication of the fume hood was top quality and something that can withstand our harsh environment for years to come.

I would not hesitate to recommend them and look forward to working with them again in the future."

 Jennifer Bergquist

 LAB TECHNICIAN | ALBERTA PACIFIC FOREST INDUSTRIES

YOUR RESEARCH DRIVES OUR INNOVATION. THAT'S THE HAWKINS WAY.

As your fume hood supplier, we can help you create a laboratory that brings the latest innovations that will improve the world.

CONTACT US

1-800-661-4454 HHHAWKINS.COM



DEDICATED TO DISCOVERY. INSPIRED BY INNOVATION.

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